



VINUM AUSTRALIA

Products & Pricing 2019

Vinum Australia is a supplier of French Oak barrels to the Australian wine industry.

We represent three French Cooperages with a range of barrels to suit the huge range of wine styles and varieties produced in the various wine regions of Australia.

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Tonnellerie Boutes

www.boutes.com

Boutes is a quality-driven, family owned-and-run cooperage with an outstanding reputation. Boutes pride themselves on maintaining control of all stages of production, including the acquisition of their oak material direct from the assorted forests rather than from secondary stave suppliers.

With their own stave mills and seasoning yards based in central France, they maintain further control and consistency through unique seasoning procedures. By maintaining production levels around 30,000 barrels per year, they are able to ensure that all stages of sourcing, seasoning and production are controlled and monitored through their thorough quality control system. Boutes barrels have a long history of working very well throughout the world with assorted varieties such as Cabernet Sauvignon, Shiraz, Merlot, Pinot Noir and Chardonnay. Their characteristics include soft extraction and roundness, with a focus on the wines structure rather than a distinctive flavour profile.

TRADITION:	24 months minimum seasoning
SELECTION:	36 months minimum seasoning
GRANDE RESERVE:	House selection for forest, seasoning period and toasting level
COEUR OR SOLEIL:	Special seasoning project
FRENCH FOREST:	Standard Boutes forest blend, or specific French forests available on request
AMERICAN FOREST:	Blend of Southern Ohio, Kentucky and West Virginia
TOASTING:	Medium, MediumLong, Medium+, Medium+Long & Heavy
OPTIONAL:	Toasted Heads

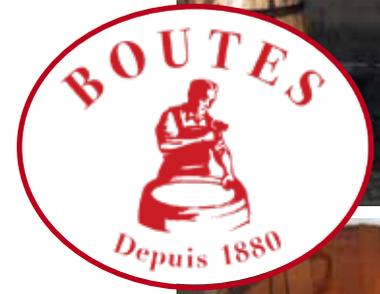
BOUTES	1-39 units	40-67 units	68-90 units	90+ units
225 Tradition	889 €	861 €	844 €	826 €
225 Selection/Grand Reserve	970 €	942 €	923 €	903 €
225 Cœur or Soleil	1058 €	1029 €	1009 €	990 €
300 Tradition	979 €	948 €	931 €	908 €
300 Selection/Grand Reserve	1054 €	1024 €	1002 €	982 €
300 Cœur or Soleil	1142 €	1113 €	1090 €	1069 €
500 Tradition	1426 €	1382 €	1355 €	1325 €
500 Selection/Grand Reserve	1494 €	-	-	-
500 40MM Stave	1664 €	-	-	-
225 American Oak	635 €	615 €	603 €	590 €
300 American Oak	719 €	696 €	682 €	670 €
225 European Oak	823 €	798 €	780 €	766 €
300 European Oak	904 €	877 €	861 €	843 €

TERMS:	Payment strictly 30 days from date of delivery. Price can be fixed in \$AUD for your convenience
PRICE INCLUDES:	Duty, clearance and delivery* excluding GST.
*Additional Charges:	30 € (regional transport fee) to: Griffith 60 € (regional transport fee) to: Tasmania



Tonnellerie Boutes

www.boutes.com



Boutes Tank Staves

Due to demand from existing customers, Boutes has developed a premium stave product, sourced and seasoned in the same way as their barrels. Staves are then toasted using radiation, for a consistent, deep penetrating toast. The aim is to extend the characteristic Boutes style to alternative products.

Specifications:

950 x 50 x 10 mm with a hole in each end (50mm from each end, 10mm diameter)

Surface area of 0.115 m²

Thermosealed packets of 22 staves. Each packet equates to 2.5 m²

4 packets to a box equates to 10 m²

22 staves (1 packet) equates to 1.3 225L barriques.

BOUTES	1 unit	1 packet (22)	1 box (88)	/m ²
Tank Staves	4.60 €	101.20 €	404.80 €	40.48 €

Boutes Large Format – Tanks and Vats

Boutes now has the capability to build and supply large format tanks and vats of the highest quality.

Vats (large barrels) come in rounds or ovals, at 600 to 6000 litres capacity.

Tanks can be custom made for a variety of fermentation and storage options. Sizing ranges from 1000 to 7000 litres capacity.

All of these products are custom made to the clients' requirements with regards to positioning of valves, access doors, sample taps, cradles and other accessories and therefore must be quoted on a case by case basis.



Tonnellerie Claude Gillet

www.tonnellerie-gillet.com

Tonnellerie Gillet (based in Burgundy) introduced a new toasting profile in 2011 known as "Blonde" - a longer toast over a less intense brazier, to give a rich subtle flavour and to improve the versatility of the barrel.

The Gillet cooperage is based in St. Roman, Burgundy. Apart from their traditional following in Burgundy with Pinot Noir and Chardonnay, Gillet is proving itself to be a quality French oak supplier throughout the world's winegrowing regions with an assortment of varieties. The Gillet family pride themselves on Quality and Tradition with a very real respect for a winemaker's focus on consistency.

With a production of approximately 10,000 barrels per year, Gillet remains a very hands on Cooperage that retains control over oak supply and all steps of production. Used in the past only for Chardonnay and Pinot Noir, Gillet barrels are also producing some fantastic results with Shiraz, Viognier, Sauvignon Blanc and Semillon in the 'New World'.

Characteristics: Subtle spicy/savoury flavour typically with Red Wines and a nutty/mineral character with whites. Gillet can tend to have quite a savoury flavour in the first 3-6 months which integrates into the wine with further time. The new "blonde" toast is a toasting profile which leaves the barrel on the brazier for a longer period of time with less heat, giving more subtle flavours.

TRADITION: 24 months minimum seasoning

ELEGANCE: 36 months minimum seasoning

FOREST: Allier, Nevers, Vosges, Chatillonnais (Certified Tronçais €200 extra/bbl)

TOASTING: Blonde, Medium, Medium+, Heavy & Grand Cru (Extra €25/bbl)

OPTIONAL: Toasted Heads

GILLET	1-4 units	5-10 units	11-50 units	51-100 units	101+ units
225 Tradition	833 €	823 €	798 €	778 €	747 €
225 Elegance	879 €	869 €	844 €	824 €	793 €
228 Tradition	812 €	802 €	778 €	757 €	727 €
228 Elegance	858 €	848 €	824 €	803 €	773 €
300 Tradition	952 €	942 €	917 €	897 €	866 €
300 Elegance	998 €	988 €	963 €	943 €	912 €
500 Tradition	1369 €	1354 €	1328 €	-	-
500 Elegance	1415 €	1400 €	1374 €	-	-

TERMS:

Payment strictly 30 days from date of delivery.

PRICE INCLUDES:

Duty, clearance and delivery* excluding GST.

***Additional Charges:**

30 € (regional transport fee) to: Griffith

60 € (regional transport fee) to: Tasmania

New Laser Barrel

60 €

Logo Setup



Tonnellerie Garonnaise

www.garonnaise.com

Tonnellerie Garonnaise from the South East of Bordeaux is our newest cooperage and offers a range of artisan barrels with a great balance of flavour and tannins.

Tonnellerie Garonnaise is located in Marmande, France (approx 80km East of Bordeaux centre). Garonnaise was bought by Tonnellerie Boutes in 2009 because of their superior craftsmanship, particularly with large oak barrels, vats and tanks.

The Barthe family is committed to maintaining the artisanal personality and style of the cooperage with production to be kept between 3,000 and 5,000 barrels per year. Combining this with the Boutes wood sourcing capabilities and quality assurance systems we get the best of both worlds which results in the unique sensory characteristics expected from a more 'traditional' cooperage with an assured quality and consistency.

Garonnaise offers a range of barrels which have been proven to provide characters associated with slow and soft extraction. This is achieved through the Garonnaise focus on toasting which involves a small brazier that is actually suspended inside the barrel to enable the radiant heat to influence the toasting rather than the flames of a more intense brazier. Radiation is the most important tool to gain better penetration into the stave wood, without 'charring' the inner surface of the barrel.

SENSATION:	18 months minimum seasoning - Depth and density
EXPRESSION:	24 months minimum seasoning - Indulgent aromatic fullness
EXQUIS:	36 months minimum seasoning - Combination water/steam bent for elegance
FOREST:	Standard Garonnaise forest blend
TOASTING:	Medium, Medium+ & Heavy
OPTIONAL:	Toasted Heads

GARONNAISE	1-67 units	20' container	40' container
225/228 Sensation	792 €	776 €	768 €
225/228 Expression	865 €	846 €	836 €
225/228 Exquis	1001 €	981 €	970 €
300 Sensation	880 €	864 €	847 €
300 Expression	955 €	938 €	920 €
300 Exquis	1108 €	1088 €	1066 €
500 Sensation	1288 €	1268 €	1241 €
500 Expression	1401 €	1379 €	1350 €
500 Exquis	1624 €	1599 €	1564 €

TERMS: Payment strictly 30 days from date of delivery.
Price can be fixed in \$AUD for your convenience
PRICE INCLUDES: Duty, clearance and delivery* excluding GST

***Additional Charges:** 30 € (regional transport fee) to: Griffith
60 € (regional transport fee) to: Tasmania



Anthony Radford

Managing Director, Vinum Australia

Anthony was one of the founders of Vinum Australia when the company was launched in 2000 and he became the Managing Director in 2008. Having grown up in South Australia's Barossa Valley, Anthony has been part of the winemaking community since his youth, and is experienced in all stages of the wine-making process. Thus he is well placed to give advice on the capabilities of all of the Vinum Australia barrel and stave products, from a winemaker's perspective.

Anthony lives and works in the Adelaide Hills with his wife Sarah and their two daughters, Emma and Katherine. He provides a dedicated and friendly service, making regular trips to the Cooperages in France, where every 2 years he hosts some of the Australian Boutes customers, allowing them to visit and view the barrelmaking process from tree to cellar. Anthony is also supported by the Vinum Australia Office Manager, Nathalie Simpson.



Vinum Australia Clients include...

BOUTES

ALL SAINTS
BATTLE OF BOSWORTH
BEKKERS
BRANDS
BROWN BROTHERS
CHAPEL HILL
D'ARENBERG
DORRIEN ESTATE WINERY
EVANS AND TATE
FOX CREEK WINES
GLAETZER WINES
HENSCHKE
JASPER HILL
JIM BARRY
KIDMAN COONAWARRA
KILIKANON
LANGMEIL WINERY
LECONFIELD
LEEWIN ESTATE

LOOM WINES
McWILLIAMS
MOORILLA ESTATE
MURRAY STREET VINEYARDS
O'LEARY WALKER
PENFOLDS
PETER LEHMANN WINES
PICARDY WINES
ST HALLETT WINES
SEPPELTS GREAT WESTERN
SHINGLEBACK
STANDISH
TAYLORS WINES
TREASURY WINE ESTATES
VOYAGER ESTATE
WILLOW BRIDGE ESTATE
XANADU WINES
YABBY LAKE
YERING STATION

GILLET

CHALK HILL WINES
CHAPEL HILL
GLAETZER WINES
GRANT BURGE WINES
LANGMEIL WINERY
MITCHELTON
MITOLO WINES
MOUNT LANGI GHIRAN
PARADIGM HILL
PAXTON WINES
ST HALLETT WINES
SAMUEL'S GORGE
SEPPELTS GREAT WESTERN
SHAW AND SMITH
TAR AND ROSES
TORBRECK
YERING STATION

GARONNAISE

AUSTRALIAN VINTAGE
DORRIEN ESTATE
LEEWIN ESTATE
MOORILLA ESTATE
PENFOLDS
ST HALLETT WINES
TORBRECK
WINES BY GEOFF HARDY



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