



VINUM AUSTRALIA

Boutes Tank Staves Pricing 2017

Due to demand from existing Boutes customers, Boutes has developed a premium stave product which is sourced and seasoned in the same way as their barrel staves. Staves are then toasted using radiation, for a consistent, deep penetrating toast. The aim is to provide the characteristic Boutes style extended into 'Alternative' products.

Specifications:

- Stave dimensions: 950 x 50 x 10 mm with a hole in each end (50 in from each end and 10 in diameter)
- Each stave has a surface area of 0.115 m²
- Priced at 4.40 Euro per stave this equates to 36.96 Euro/m² (Delivered to winery, excl GST)
- Thermosealed packets of 22 staves
- Each packet equates to 2.5 m²
- 4 packets to a box equates to 10 m²
- 22 staves (1 packet) equates to 1.3 225L barriques.

BOUTES	1 unit	1 packet (22)	1 box (88)	/m ²
Tank Staves	4.40 €	96.80 €	387.20 €	38.72 €

All Prices include duties and delivery - GST not included*

*Additional Charges:

30 € (regional transport fee) to: Hunter Valley, Griffith

60 € (regional transport fee) to: Tasmania, Upper Hunter Valley



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